African Growth and Opportunity Act (AGOA)

Overview

What is AGOA? AGOA (P.L. 106-200, as amended), a cornerstone of U.S. trade policy toward sub-Saharan Africa since 2000, is a nonreciprocal U.S. trade preference program that provides duty-free access to the U.S. market for most exports from eligible sub-Saharan African countries. In addition to preferential market access, the act also requires an annual forum, known as the AGOA forum, held between U.S. and AGOA country officials to discuss trade-related issues. Additionally, AGOA provides direction to select U.S. government agencies regarding their trade and investment support activities in the region.

Which countries are eligible? AGOA lists 49 sub-Saharan African countries that are potential candidates for program benefits. AGOA eligibility criteria address issues such as trade and investment policy, governance, worker rights, and human rights, among other issues, which countries must satisfy to be beneficiaries of the program. The President annually reviews and determines each country’s eligibility. There are currently 36 AGOA-eligible countries. In a December 2021 proclamation, President Biden terminated AGOA preference benefits for Ethiopia, Guinea, and Mali, effective January 1, 2022. The President found these countries failed to meet eligibility requirements regarding human rights (Ethiopia, Mali), political pluralism and the rule of law (Guinea, Mali), and worker rights (Mali).

Ten other sub-Saharan African countries remain ineligible for the program’s preference benefits in 2022. They include (with noted eligibility violations): Burundi (political violence), Cameroon (human rights), Equatorial Guinea (income graduation), Eritrea (human rights), Mauritania (worker rights), Seychelles (income graduation), Somalia (never eligible), South Sudan (political violence), Sudan (never eligible), and Zimbabwe (never eligible). In addition, Rwanda’s AGOA benefits for apparel exports have been suspended since July 31, 2018, following an out-of-cycle eligibility determination in response to increased tariff barriers on used clothing imports from the United States.

What is the authorization status? AGOA was first established by Congress in 2000 and has been amended several times. The Trade Preferences Extension Act of 2015, P.L. 114-27, extended AGOA’s authorization for ten years to September 2025. The African Growth and Opportunity Act and Millennium Challenge Act Modernization Act of 2018, P.L. 115-167, required the Administration to provide information on AGOA through an official AGOA website, promote AGOA utilization, product diversification, and regional cooperation, and educate African entrepreneurs.

What is the goal? Through AGOA, the U.S. Congress seeks to increase U.S. trade and investment with the region, promote sustainable economic growth through trade, and encourage the rule of law and market-oriented reforms.

Supporting views. Supporters of AGOA argue that the program affords African producers an important competitive advantage in the U.S. market, thereby enabling exports, encouraging investment in the region, boosting private sector activity and economic growth, and ultimately generating demand for U.S. goods and services as the region’s economies develop.

Opposing views. Opposition is mostly from U.S. producers that may face increased import competition from AGOA countries. Such concerns are generally limited due to the low volume of U.S. imports under AGOA, but import competing U.S. producers have lobbied to keep certain products, particularly sugar, out of the program.

U.S. Imports under AGOA

Total U.S. AGOA imports were $4.2 billion in 2020, down 51% from $8.4 billion in 2019, due mostly to a decline in crude oil imports. Imports remain concentrated in few countries and industries, but diversification has grown.

- Energy product imports (e.g., crude oil) declined by 85% in 2020 to $707 million, and accounted for 17% of AGOA imports. This represents a significant shift, as such imports historically accounted for the vast majority of AGOA imports (e.g., $48 billion at their 2011 peak). Nigeria was the top supplier of energy products in 2020 ($474 million).
- AGOA non-energy imports declined by 10% in 2020 to $3.4 billion, but have tripled since the program began in 2001. Top non-energy import categories include textiles and apparel ($1.2 billion), motor vehicles ($651 million), agricultural products ($627 million), minerals and metals ($336 million), and chemicals ($332 million).
- South Africa is the top supplier of AGOA non-energy imports (Figure 1), but its dominance has declined. Decreasing motor vehicle imports from South Africa and increasing apparel imports from other top countries are the main trends underlying this shift.

Figure 1. Top AGOA Countries, Non-Energy Products

Source: Analysis by CRS. Data from USITC.
Key Aspects of AGOA

Trade preferences. AGOA’s main component is duty-free treatment of U.S. imports of certain products from beneficiary countries. This tariff savings can help AGOA exporters compete with lower-cost producers elsewhere.

Relation to GSP. The Generalized System of Preferences (GSP) is another U.S. trade preference program, but unlike AGOA, GSP is not regionally based. The AGOA preferences include all products covered by GSP, as well as some products excluded from GSP, such as autos and certain types of textiles and apparel. To remain eligible for AGOA, sub-Saharan African countries must meet the eligibility requirements for both programs (19 U.S.C. §2466). Both GSP and AGOA grant additional benefits to least-developed countries. AGOA beneficiaries maintain access to both programs, even when GSP authorization lapses, which occurred on January 1, 2021.

Apparel and third-country fabric provision. AGOA’s duty-free treatment of certain apparel products is significant because (1) apparel articles face relatively high U.S. import tariffs; (2) they are generally excluded from GSP; (3) they can be readily manufactured in developing countries as their production requires less skilled labor and capital investment; and (4) production in this sector can be a first-step toward higher value-added manufacturing. The third country fabric provision in AGOA, which is a major factor in AGOA countries’ competitiveness in the sector, allows limited amounts of U.S. apparel imports from least-developed sub-Saharan African countries to qualify for duty-free treatment even if the yarns and fabrics used in their production are imported from non-AGOA countries (e.g., apparel assembled in Kenya with Chinese fabrics can qualify for duty-free treatment under AGOA).

Trade capacity building (TCB). AGOA also directs the President to provide TCB to AGOA beneficiaries. The U.S. Agency for International Development (USAID) administers certain TCB-related projects in support of AGOA, including funding African Trade and Investment Hubs, which work to increase AGOA utilization and regional producers’ access to international markets.

AGOA forum. AGOA requires the President annually to convene a forum on trade and investment relations, and AGOA implementation. The forum typically alternates between the United States and an AGOA country. Due to the pandemic, a virtual AGOA ministerial involving U.S. and African trade officials was held in October 2021.

Country eligibility reviews. The President determines eligibility based on statutory criteria. The process includes an annual public comment period and hearing, and, as amended by the 2015 reauthorization, allows for out-of-cycle reviews (outside the annual review period) in response to public petitions. The Administration may remove country eligibility entirely or for specific products, but must notify Congress 60 days before any termination.

Reporting requirements. The 2015 reauthorization requires USTR to report biennially on U.S.-Africa trade and investment relations. USTR issued the latest report in 2020.

Reciprocal trade negotiations. Since 2000, Congress has directed the executive branch to seek reciprocal trade and investment negotiations with AGOA countries. The first attempt, with the Southern African Customs Union (SACU), was suspended in 2006 due to divergent views over scope. In a new effort, the Trump Administration began free trade agreement (FTA) negotiations with Kenya in 2020 and then-USTR Robert Lighthizer described the talks as an opportunity to negotiate a new “model” bilateral FTA with an African country. Although some in Congress have urged the Biden Administration to resume the FTA negotiations with Kenya, they remain on hold currently as the Administration develops its trade policy priorities.

Issues for Congress

AGOA reauthorization. AGOA is authorized through September 2025. USTR Katherine Tai has urged consideration of improvements to encourage investment, and help small and women-owned businesses and more countries make use of the program. Nearly 90% of U.S. non-energy imports under AGOA in 2020 came from five countries. Congress may consider whether and when to reauthorize AGOA and if reforms are needed.

FTA negotiations. An FTA with an AGOA-eligible country would have implications for AGOA and U.S. trade relations in the region. As the Administration, in consultation with Congress, determines whether to pursue trade negotiations in the region, including with Kenya, key considerations include: (1) what flexibilities from typical U.S. FTA commitments are appropriate; (2) potential effects on broader AGOA utilization; and (3) potential effects on regional initiatives like the AfCFTA.

Increased U.S. tariffs. The Trump Administration imposed tariff increases (Section 232) on steel and aluminum imports, which raise the cost of imports from AGOA countries, notably South Africa, a top U.S. supplier of aluminum. The tariffs remain in place unless the Biden Administration or Congress (through legislation) removes or amends them. Congress may examine the tariffs’ effects on AGOA participants.

Third-party agreements. Reciprocal agreements between AGOA beneficiaries and third parties (e.g., EU-South Africa) may disadvantage U.S. exporters. Congress may examine possible U.S. responses.
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